

**IMPACT OF FACTORS AFFECTING SUPPLIER'S SELECTION
DECISIONIN KARACHI**

By

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**2nd Half –Semester Progress Report & Thesis Approval
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5	25/9/15	Cubicle	Review chapter 3 & 4	
6	11/10/15	Cubicle	Review chapter 5	
7	18/10/15	Cubicle	Review Entire thesis	

APPROVAL FOR EXAMINATION

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I hereby certify that the above candidate's thesis has been completed to my satisfaction and, to my belief, its standard is appropriate for submission for examination. I have also conducted plagiarism test of this thesis using HEC prescribed software and found similarity index at 12% that is within the permissible limit set by HEC for MBA thesis. I have also found that the thesis is in a format recognized by the Department of Management Sciences.

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Abstract

Aim of study: The aim of this study is to find out the impact of five different factors that are price, quality, delivery, technology, supplier relationship management on the supplier selection decision. These variables are selected after a detailed review of available researches and current market trends.

Research methodology: The methodology that was adopted for this research is convenience sampling technique of non-probability sampling. All the data was primary in nature and was collected through close ended questionnaire electronically. For this research five independent variables were identified i.e price, delivery, and quality, technology and supplier relationship management.

Findings of research: The research was conducted to identify the impact of factors on supplier selections. All the hypotheses were accepted this shows that there is a significant impact of factors on supplier selections in Karachi.

Significance of study: Practical implications of this research are that, this research provided a fruitful insight about the importance of supplier selection factors. Organizations should understand and acknowledge this importance for prosperity and growth.

Key Words: price, delivery, and quality, technology, supplier relationship management, supplier, selection, decision.

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